

Initial Inquiry for Clinician

PURPOSE

- 1. Welcome patient to our clinic.
- 2. Inspire confidence in and excitement about working with our clinic.
- 3. Establish credibility and qualifications of our staff clinicians.
- 4. Reassure prospective patients that are interested in our approach that they will get the "Chris Kresser experience" if they work with one of his trained clinicians.
- 5. Establish minimum requirements for working with our clinicians.
- 6. Collect basic patient information necessary for establishing them as a new patient.
- 7. Inform patient of next steps.

Make it *easy* and *enjoyable* to sign up and establish a positive first impression (in alignment with our goal of providing a first-class, high-touch patient experience).

PROCEDURE

- 1. Patient watches Video on the Wufoo Application, which covers #1-3 above.
- 2. Patient checks boxes confirming that they meet minimum requirements to become a patient.
- 3. Patient fills out Initial Inquiry Wufoo form.
- 4. Patient submits form.
- 5. Patient is automatically added to both the Patient Groups Tool in MailChimp and the **Onboarding AR Outline**.
- 6. Proceed to Onboarding Initial Inquiry Follow-Up.